



**DEPARTMENT OF TRAINING AND PLACEMENT**  
**DELHI TECHNOLOGICAL UNIVERSITY**  
Established under Govt. of Delhi Act 6 of 2009  
BAWANA ROAD, SHAHBAD DAULATPUR, DELHI-42

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F.No. DTU/T&P/505(Vol-II)/2024-25/4727

Dated :- 04/12/2024

**NOTICE**

The Department of Training and Placement is organizing a training program “**Skills to Succeed at Placement**” (STSP) for B.Tech students of Delhi Technological University.

STSP is a 30-hour course designed to impart techniques to ace corporate job screenings such as **Personal Interviews, Group Discussions, Guesstimates, and Case Studies**. It’s an **Action Learning Course** aimed at **fast-paced injection of methodologies** to upskill for placements.

STSP will help students secure placements across industries, such as **Finance, Consulting, HR, & Marketing**.

The **USP** of the course lies in its **Inspirational Demonstrative Approach** and the fact that the concepts taught are extremely **practical** in nature, making them **easy to grasp**.

TOPICS TO BE COVERED IN THE 30 HOURS COURSE (4 Hours daily)				
S. No	DAY	TOPICS	ACTIVITY	LEARNING OBJECTIVES
1	Day-1	FUNDAMENTALS OF INTERVIEW	On Stage Interview Answer Contest	1. To Use 3-S Technique to Ooze Confidence in Interview 2. How to prepare for an interview
2	Day-2	GROUP DISCUSSION(FRIENDLY G.D.)	4 Mock GDs	1. 6 Winning Strategies to ace a GD 2. How To Initiate a Group Discussion
3	Day-3	GROUP DISCUSSION#2 (BULLY G.D.)	4 Mock GDs	1. How to Interrupt in a GD & how to Summarize/Conclude a GD 2. How to speak when you don't know the topic
4	Day-4	GUESSTIMATES	Bottleneck Guesstimates Market Size Guesstimates	1. VASCO Framework to solve Guesstimates 2. Applying best technique to solve Guesstimates effectively
5	Day-5	GUESSTIMATES	Capacity Estimation Forecasting	1. How to use forecasting techniques & assumptions 2. How to solve Capacity Estimate type of Guesstimates
6	Day-6	CASE STUDY INTERVIEWS	Operational Case Study HR case, Strategy Formulation	1. QUEST Framework to solve Case Studies 2. Management frameworks to analyse Case Study Situation
7	Day-7	INTERVIEW (CONTENT MAKING)	Frequently Asked Questions	1. Rule of 3 to Make Powerful answers on the spot 2. RULE OF ALIGNMENT for customizing answers to JD/Company
8	Day-8	INTERVIEW(CONFIDENCE,MANNERS)	Non Verbal Communication	1. Body Language To Ooze Confidence 2. MIRRORING to connect with Interviewer (LISTENING SKILLS, EQ)

**Mode of Training:** - The training sessions will be conducted in offline mode. Note that It is necessary to maintain **90% attendance**.

All interested students are requested to register on following link:

**Registration Link :** <https://forms.gle/Ytb9oFLveWA2Hf3z7>

**Registration Deadline:-** 06<sup>th</sup> December, 2024

**Course Duration:** 09/12/2024 to 17/12/2024

### **EXPECTATION FROM STUDENTS:**

1. Submission of all video-based tasks & performance in in-class tasks.
2. Class discipline via team structure (Teams of 8, with 1 Team Leader).

### **ABOUT THE FACULTY (GAGANDEEP SINGH ARORA):**

Gagandeep Singh is an MBA from **IIM-Ahmedabad (1995-97)** and a rank-holder engineer from **DCE (1991-95)** with **27 years of leadership experience** across MNCs such as **Mitsubishi Group & Nippon Steel Group**, spanning Asian cities like **Tokyo, Hong Kong & Singapore**.



**Prof. Rajesh Rohilla**  
**Head (T & P)**

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2. Registrar :- for kind information please.
3. Head CC with request to put the notice on DTU Website
4. Notice Board
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