The BBA - Innovation, Entrepreneurship and Venture Development (BBA-IEV) Track

The Business Blaster program being run in the schools of Delhi, encourages the students who are all studying the entrepreneurship mindset development curriculum, to propose their own venture ideas. These ideas are screened at various levels, and the final set of venture ideas will be selected through the competition, where students who have proposed these venture ideas, will receive the awards and facilities under the Business Blasters program.

One of the facilities is that the students so qualifying as one amongst the best One Hundred teams, will be provided an opportunity to avail admission to the BBA program run by various State Universities of Delhi NCT. These admissions will be against the seats allocated specifically under the scheme to promote the entrepreneurial activities of students so awarded under the Business Blasters scheme.

In this regard, as per directive, a specialisation track – Innovation, Entrepreneurship and Venture Development (IEV), is being proposed in the current BBA program run at USME, DTU, to cater to student's entrepreneurship mindset, skills enhancement, and venture development facilitation. This track has been designed to offer specific curriculum attuned to develop entrepreneurship skills and to have courses/modules facilitating venture development as a curricular component, including content specific to areas of venture ideation and development, including taught, guided, mentored and self-learning modules. This design has adopted various components from the MBA-IEV curriculum which itself is based on the AICTE model curriculum for MBA-IEV.

Number of Seats for BBA-IEV Track: 30 + 2 supernumerary (Single Girl Child, JnK Migrant

The eligibility for admission for the BBA-IEV will be as follows:

- (i) The candidate must have scored at least 50% marks in 12th board examination from a recognised board. Vocational/Skill-based courses (as specified in the CBSE list) will also be permitted to be <u>included</u> in the final percentage to be used for determining eligibility.
- (ii) Must necessarily be part of a team which has been awarded a position amongst the top ranking teams (acceptable ranking or performance for admission eligibility as specified by DoE/ DTTE), in the Business Blaster's Competition.
- (iii) Those who are appearing in the qualifying Std. XII (Board) examination may also apply, provided that they submit the proof of eligibility by a specific date declared by the University.

Program Curricular Structure

The proposed curriculum for the BBA-IEV Track leading to Three-year BBA-IEV degree and Four-year BBA(Hons) IEV degree (focused on learning module to develop your venture further and applied research project dissertation around your industry), is as follows:

Table 1. Credits of Different Curricular Components

| CURRIC | CULAR COMPONENTS | Credits: III Yr. Program | Credits: IV Yr. Program |
|---|--|-----------------------------|----------------------------|
| (a) Depa | artmental Core Courses (DCC) | 44 | 44 |
| i) | Core Courses | 44 | 44 |
| b) Action Learning/Project Courses (AEC) | | 30 | 50 |
| i) | ALS | 16 | 26 |
| ii) | Capstone Project | 14 | 14 |
| c) Depa | c) Departmental Elective Courses (DEC/MOOCs) | | 46 |
| i) | Departmental Elective Courses/AEC | 8* | 16 |
| ii) | MOOCs | 36/44 | 28 |
| d) Research Based courses/ Thesis /Dissertation | | - | 20 |
| | | | |
| GRAND | TOTAL | 124 | 164 |

DECs are optional for III Yr. Program students in Semester 6; MOOCs can be opted instead for equal credit.

DECs are mandatory for IV Yr. program students in Semester 6.

Semester-wise Course Structure for B. B.A. IEV Program

First Year: First Semester First Year: Second Semester

| Sr. No. | Course Code | Course Title | Course Code | Course Title |
|---------|-------------|--------------------------|-------------|-------------------------|
| 1 | BBA 101 | Principles of Management | BBA MC111 | Demand forecasting/ |
| | | | | Opportunity mapping |
| 2 | BBA 102 | Business Mathematics | BBA | Business Statistics & |
| | | | 112 | Operations Research |
| 3 | BBA 103 | Financial Accounting | BBAMC112 | Managing Innovation |
| | | | | |
| 4 | BBA MC101 | Business Economics | BBAMC113 | New Product Development |
| 5 | BBA 105 | Computer Applications | BBA 114 | E-Commerce |
| 6 | BBA 303 | Entrepreneurship | BBA 115 | Business Communication |
| | | Development | | |
| 7 | | | BBA117 | Capstone 1 |

Second Year: Third Semester Second Year: Fourth Semester

| Sr. No. | Course Code | Course Title | Course Code | Course Title |
|---------|-------------|---|-------------|---|
| 1 | BBA MC201 | Leadership/ Organisational dynamics/ Entrepreneurial leadership | BBA MC212 | Strategic Management |
| 2 | BBA MC202 | Managing teams | BBA 113 | Business Laws |
| 3 | BBA 202 | Marketing Management | BBA MC 213 | Financial Management |
| 4 | BBA MC203 | Business Ethics and Corporate Social Responsibility | BBA MC 214 | Start-up Law/ Regulatory environment |
| 5 | BBA 204 | Management Accounting | BBA 214 | Management Information and Decision Support Systems |
| 6 | BBA MC204 | Sales and Distribution Management | BBA 215 | Capstone 3 |
| 7 | BBA MC205 | Design Thinking | | |
| 8 | BBA 208 | CAPSTONE 2 | | |

Third Year: Fifth Semester Third Year: Sixth Semester

| Sr. No. | Course Code | Course Title | Course Code | Course Title |
|---------|------------------------------------|--|-----------------------|--|
| 1 | BBA 301 | Income-tax Law and Practice | BBA 311 | Measuring and managing performance of new ventures |
| 2 | BBA 302 | Venture Financing | BBA 313 | ALS2 |
| 3 | BBA 304 | ALS1 | BBA 314 | Discipline Specific Elective/ MOOCs |
| 4 | BBA XXX/ BBA 305-308 (MOOCs) | Discipline Specific Elective/ MOOCs | BBA 315 ^{\$} | Discipline Specific Elective |
| 5 | BBA XXX/ | Discipline Specific Elective | | |

Fourth Year: Seventh Semester Fourth Year: Eighth Semester

| Sr. No. | Course Code | Course Title | Course Code | Course Title |
|---------|-------------|---------------------|-------------|---------------------|
| 1 | BBA 401 | Researching Venture | BBA 401 | Researching Venture |
| | | Growth-1 | | Growth -2 |
| 2 | BBA 313 | ALS3 | BBA 313 | ALS4 |

Additional Features:

- V Year MBA-IEV Direct entry to II Year basis CGPA based merit list.
- MBA IEV Second Year Mainly focused on Action Learning, Capstone
- Courses on Skill Development and Enterprise Level Performance Management, Strategy
- At each Exit stage, direct application/screening for DTU Incubator, and seed funding.
- Incubate on USME or Main Campus